



COCHISE COUNTY PROCUREMENT DEPARTMENT

1415 Melody Lane, Building C, Bisbee, AZ 85603
Phone: (520) 432-8391 Fax: (520) 432-8397
Website: www.cochise.az.gov

November 10, 2011

Dave Munger
National Sales Manager
Ascent Aviation Group, Inc.
1 Mill Street
Parish, NY 13131

Sent via e-mail: dmunger@ascent1.com

Dear Mr. Munger;

Cochise County awarded your firm Contract #09-33-FAC-02 for General Aviation Gasoline & Jet Aviation Fuel for the period January 1, 2011 through December 31, 2011. The terms and conditions of the original agreement allow the option to renew the agreement for four additional one-year periods, if the conditions of the renewal can be satisfactorily negotiated. This will be the third of four possible renewal terms.

The County is considering renewal of this agreement for the period of January 1, 2012 through December 31, 2012. Please indicate your decision below, then sign and return this letter to me **as soon as possible**. Renewal of your contract is solely at the County's discretion. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if re-bidding will best serve the County's interest.

If you have any questions regarding this process, please contact me at (520)432-8392 or trutan@cochise.az.gov.

Sincerely,

Terry Rutan
Senior Buyer

AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal of the above Contract for the exact same pricing and terms.

Agree to a one-year renewal of the above contract with the changes shown on the attached. (Please include original pricing for comparison.)

<u>Darren B Fuller</u>	<u>VP- Business Development</u>
Name (Type or print)	Title
	<u>11/14/2011</u>
Signature	Date