



**COCHISE COUNTY PROCUREMENT DEPARTMENT**  
 1415 Melody Lane, Building C, Bisbee, AZ 85603  
 Phone: 520-432-8391 Fax: 520-432-8397  
 Website: [www.cochise.az.gov](http://www.cochise.az.gov)

May 30, 2012

Andi Gholson  
 Bray Construction, Inc.  
 7909 W. Glendale Ave.  
 Glendale, AZ 85303

Re: Contract Renewal #11-54-HFP-04 -- Aggregate Crushing at County Located Pits

Dear Ms. Gholson:

The Cochise County Board of Supervisors approved the above referenced contract with your firm on August 8, 2011 for the period of August 1, 2011 through July 31, 2012. The terms and conditions of the original contract allow for the option to renew the contract for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the first renewal term.

The County is considering the renewal of this contract for the term of August 1, 2012 through July 31, 2013. Please indicate your decision below, then sign and return this letter to my attention. Renewal of your contract is solely at the County's discretion. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if rebidding will best serve the County's interest.

For your convenience and copy of the current contract pricing is attached. If you have any questions regarding this process, please contact me at 520-432-8391 or [thudson@cochise.az.gov](mailto:thudson@cochise.az.gov).

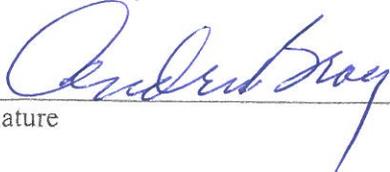
Sincerely,

  
 Terry Hudson, CPPB  
 Senior Buyer

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 AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal at the same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

<u>ANDREW BRAY</u>	<u>PRESIDENT</u>
Name (Type or print)	Title
<u></u>	<u>6/18/12</u>
Signature	Date

**ORIGINAL**

**SECTION FIVE – BID SUBMITTAL**

**TO THE COUNTY OF COCHISE:**

The undersigned hereby offers and agrees to process Crushed Aggregate at various pits located in Cochise County in compliance with all terms, conditions, specifications, and amendments in the solicitation.

**Bid Item 1: Crushed Aggregate**

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per tons
Sierra Vista – Hereford	\$ 6.58	\$ 5.87	\$ 5.60
Tombstone	\$ 6.50	\$ 5.75	\$ 5.50
Douglas	\$ 6.50	\$ 6.00	\$ 5.75
Willcox	\$ 6.25	\$ 5.75	\$ 5.50
Elfrida	\$ 7.50	\$ 7.00	\$ 7.00
Bowie – San Simon	\$ 6.00	\$ 5.75	\$ 5.70
Benson	\$ 5.50	\$ 5.40	\$ 5.25

**Bid Item 2: Crushed Concrete without steel**

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per tons
Sierra Vista – Hereford	\$ 8.75	\$ 8.40	\$ 8.25
Tombstone	\$ 8.80	\$ 8.45	\$ 8.30
Douglas	\$ 9.00	\$ 8.75	\$ 8.60
Willcox	\$ 8.25	\$ 8.00	\$ 7.90
Elfrida	\$ 9.25	\$ 9.00	\$ 8.80
Bowie – San Simon	\$ 8.50	\$ 8.25	\$ 8.00
Benson	\$ 8.50	\$ 8.25	\$ 8.00

BRAY CONSTRUCTION INC.      ANDI GHOLSON  
 Company Name                                      Representative Name

SECTION FIVE – BID SUBMITTAL

**Bid Item 3: Crushed Concrete with Steel**

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per tons
Sierra Vista – Hereford	\$ 9.25	\$ 8.90	\$ 8.75
Tombstone	\$ 9.30	\$ 8.95	\$ 8.80
Douglas	\$ 9.50	\$ 9.25	\$ 9.10
Willcox	\$ 8.75	\$ 8.50	\$ 8.40
Elfrida	\$ 9.75	\$ 9.50	\$ 9.30
Bowie – San Simon	\$ 9.00	\$ 8.75	\$ 8.50
Benson	\$ 9.00	\$ 8.75	\$ 8.50

**Payment Terms:**

Indicate if a Prompt Payment discount is offered or standard net payment terms apply:      % discount if paid within      days or net 30 days after receipt of invoice.

**Tax:**

The County as applicable will add State of Arizona and other Arizona government sales taxes to the bid price. The County is exempt from F. E. T. Indicate tax rate to be applied 0 % if applicable.

BRAY CONSTRUCTION INC. ANDI GHOLSON  
 Company Name Representative Name



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May 30, 2012

Larry Harvey Jr.  
Harvey Trucking, Inc.  
2435 W. Curtis Road  
Tucson, AZ 85705

Re: Contract Renewal #11-54-HFP-04 – Aggregate Crushing at County Located Pits

Dear Mr. Harvey:

The Cochise County Board of Supervisors approved the above referenced contract with your firm on August 8, 2011 for the period of August 1, 2011 through July 31, 2012. The terms and conditions of the original contract allow for the option to renew the contract for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the first renewal term.

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Sincerely,

Terry Hudson, CPPB  
Senior Buyer

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Agree to a one-year renewal at the same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

LARRY HARVEY  
Name (Type or print)

CEO  
Title

[Handwritten Signature]  
Signature

June 5, 2012  
Date

"ORIGINAL"

COCHISE COUNTY  
PROCUREMENT DEPARTMENT  
1415 W. MELODY LANE, BLDG C  
BISBEE, AZ 85603

INVITATION FOR BIDS NO. IFB 11-54-HFP-04  
Aggregate Crushing At County Located Pits

**SECTION FIVE - BID SUBMITTAL**

**TO THE COUNTY OF COCHISE:**

The undersigned hereby offers and agrees to process Crushed Aggregate at various pits located in Cochise County in compliance with all terms, conditions, specifications, and amendments in the solicitation.

**Bid Item 1: Crushed Aggregate**

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per tons
Sierra Vista - Hereford	\$ 5.15	\$ 5.15	\$ 5.00
Tombstone	\$ 5.50	\$ 5.50	\$ 5.40
Douglas	\$ 6.40	\$ 6.40	\$ 6.30
Willcox	\$ 6.00	\$ 6.00	\$ 5.90
Elfrida	\$ 6.30	\$ 6.30	\$ 6.20
Bowie - San Simon	\$ 6.60	\$ 6.00	\$ 6.50
Benson	\$ 5.40	\$ 5.40	\$ 5.30

**Bid Item 2: Crushed Concrete without steel**

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per tons
Sierra Vista - Hereford	\$ 8.00	\$ 8.00	\$ 7.90
Tombstone	\$ 8.00	\$ 8.00	\$ 7.90
Douglas	\$ 8.00	\$ 8.00	\$ 7.90
Willcox	\$ 8.00	\$ 8.00	\$ 8.00
Elfrida	\$ 8.00	\$ 8.00	\$ 7.90
Bowie - San Simon	\$ 9.00	\$ 9.00	\$ 8.90
Benson	\$ 8.00	\$ 8.00	\$ 7.90

Harvey Trucking Inc      Larry Harvey Jr  
 Company Name                      Representative Name

" ORIGINAL "

COCHISE COUNTY  
PROCUREMENT DEPARTMENT  
1415 W. MELODY LANE, BLDG C  
BISBEE, AZ 85603

INVITATION FOR BIDS NO. IFB 11-54-HFP-04  
Aggregate Crushing At County Located Pits

SECTION FIVE - BID SUBMITTAL

Bid Item 3: Crushed Concrete with Steel

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per tons
Sierra Vista - Hereford	\$ 9 <sup>00</sup>	\$ 9 <sup>00</sup>	\$ 8 <sup>90</sup>
Tombstone	\$ 9 <sup>00</sup>	\$ 9 <sup>00</sup>	\$ 8 <sup>90</sup>
Douglas	\$ 9 <sup>00</sup>	\$ 9 <sup>00</sup>	\$ 8 <sup>90</sup>
Willcox	\$ 9 <sup>00</sup>	\$ 9 <sup>00</sup>	\$ 8 <sup>90</sup>
Elfrida	\$ 9 <sup>00</sup>	\$ 9 <sup>00</sup>	\$ 8 <sup>90</sup>
Bowie - San Simon	\$ 10 <sup>00</sup>	\$ 10 <sup>00</sup>	\$ 9 <sup>90</sup>
Benson	\$ 9 <sup>00</sup>	\$ 9 <sup>00</sup>	\$ 8 <sup>90</sup>

Payment Terms:

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Harvey Trucking      Larry Harvey Jr.  
 Company Name                      Representative Name



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May 30, 2012

Laurence Harvey  
AGE Contracting, Inc.  
P.O. Box 4588  
Rio Rico, AZ 85648

Re: Contract Renewal #11-54-HFP-04 – Aggregate Crushing at County Located Pits

Dear Mr. Harvey:

The Cochise County Board of Supervisors approved the above referenced contract with your firm on August 8, 2011 for the period of August 1, 2011 through July 31, 2012. The terms and conditions of the original contract allow for the option to renew the contract for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the first renewal term.

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Sincerely,

Terry Hudson, CPPB  
Senior Buyer

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AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

\_\_\_\_\_ Agree to a one-year renewal at the same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

LAURENCE HARVEY  
Name (Type or print)

Pres  
Title

Laurence Harvey  
Signature

6-5-12  
Date

GEOGRAPHIC LOCATION	10,000 TO 19,999 TONS		20,000 TO 29,999 TONS		30,000 TO 39,999 TONS	
	UNIT PER PRICE PER TON		UNIT PER PRICE PER TON		UNIT PER PRICE PER TON	
<b>BID ITEM 1: CRUSHED AGGREGATE</b>						
SIERRA VISTA/HEREFORD		5.03	4.83		4.74	
TOMBSTONE		5.16	4.96		4.87	
DOUGLAS		5.03	4.83		4.74	
WILCOX		6.03	5.83		5.74	
ELFRIDA		5.03	4.83		4.74	
BOWIE-SAN SIMON		7.27	6.07		5.98	
BENSON		5.31	5.11		5.02	
DRAGOON		6.44	6.24		6.15	
<b>BID ITEM 2: CRUSHED CONCRETE WITHOUT STEEL</b>						
SIERRA VISTA/HEREFORD		6.52	6.32		6.23	
TOMBSTONE		6.52	6.32		6.23	
DOUGLAS		6.52	6.32		6.23	
WILCOX		6.52	6.32		6.23	
ELFRIDA		6.52	6.32		6.23	
BOWIE-SAN SIMON		7.5	7.3		7.21	
BENSON		6.52	6.32		6.23	
<b>BID ITEM 3: CRUSHED CONCRETE WITH STEEL</b>						
SIERRA VISTA/HEREFORD		7.52	7.32		7.23	
TOMBSTONE		7.52	7.32		7.23	
DOUGLAS		7.52	7.32		7.23	
WILCOX		7.52	7.32		7.23	
ELFRIDA		7.52	7.32		7.23	
BOWIE-SAN SIMON		8.5	8.3		8.21	
BENSON		7.52	7.32		7.23	



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May 30, 2012

Lenard R. Maddux  
 Maddux and Sons, Inc.  
 4000 N. Leslie Canyon Rd.  
 Douglas, AZ 85607

Re: Contract Renewal #11-54-HFP-04 – Aggregate Crushing at County Located Pits

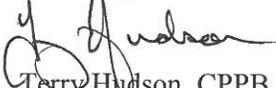
Dear Mr. Maddux:

The Cochise County Board of Supervisors approved the above referenced contract with your firm on August 8, 2011 for the period of August 1, 2011 through July 31, 2012. The terms and conditions of the original contract allow for the option to renew the contract for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the first renewal term.

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Sincerely,

  
 Terry Hudson, CPPB  
 Senior Buyer

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\_\_\_\_\_ Agree to a one-year renewal at the same pricing and terms.

  X   Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

LENARD R. MADDUX  
 Name (Type or print)

PRESIDENT  
 Title

  
 Signature

06/05/12  
 Date

COCHISE COUNTY  
 PROCUREMENT DEPARTMENT  
 1415 W. MELODY LANE, BLDG C  
 BISBEE, AZ 85603

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Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per ton
Sierra Vista-Hereford	\$5.50	\$5.50	\$5.50
Tombstone	NO BID	NO BID	NO BID
Douglas	\$4.50	\$4.50	\$4.50
Willcox	NO BID	NO BID	NO BID
Elfrida	\$5.35	\$5.35	\$5.35
Bowie - San Simon	NO BID	NO BID	NO BID
Benson	NO BID	NO BID	NO BID

**Bid Item 2: Crushed Concrete without steel**

Geographic Location	10,000 to 19,999 tons unit price per ton	20,000 to 29,999 tons unit price per ton	30,000 to 39,999 tons unit price per ton
Sierra Vista-Hereford	\$6.50	\$6.50	\$6.50
Tombstone	NO BID	NO BID	NO BID
Douglas	\$5.50	\$5.50	\$5.50
Willcox	NO BID	NO BID	NO BID
Elfrida	\$6.35	\$6.35	\$6.35
Bowie - San Simon	NO BID	NO BID	NO BID
Benson	NO BID	NO BID	NO BID

MADDUX & SONS, INC  
 Company Name

*Lenard R Maddux*

LENARD R. MADDUX  
 Representative Name

6/5/2011