



COCHISE COUNTY PROCUREMENT DEPARTMENT

1415 Melody Lane, Building C, Bisbee, AZ 85603

Phone: 520-432-8391 Fax: 520-432-8397

Website: www.cochise.az.gov

April 24, 2013

Union Distributing Company
James C. Kaskie
622 S. 56th Avenue
Phoenix, AZ 85043

Re: Contract Renewal #IFB 12-22-HFM-04 – Bulk Fuel

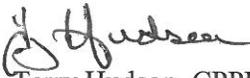
Dear Mr. Kaskie;

The Cochise County Board of Supervisors approved the above referenced contract with your firm on June 12, 2012 for the period of June 12, 2012 through June 11, 2013. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the first renewal term.

The County is considering the renewal of this agreement for the term of June 12, 2013 through June 11, 2014. Please indicate your decision below, then sign and return this letter to my attention. Renewal of your contract is solely at the County's discretion. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if rebidding will best serve the County's interest.

For your convenience and copy of the current contract pricing is attached. If you have any questions regarding this process, please contact me at 520-432-8391 or thudson@cochise.az.gov.

Sincerely,


Terry Hudson, CPPB
Senior Buyer

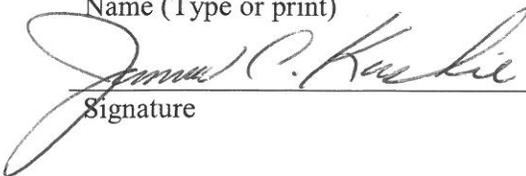
AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

 X Agree to a one-year renewal at the exact same pricing and terms.

 Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

JAMES C. KASKIE
Name (Type or print)

SUPPLY MANAGER
Title


Signature

4-29-13
Date

**COCHISE COUNTY
PROCUREMENT DEPARTMENT
1415 Melody Lane, Building C
Bisbee, Arizona 85603**

**INVITATION for BIDS #IFB 12-22-HFM-04
BULK FUEL DELIVERY**

ORIGINAL

SECTION FIVE – BID SUBMITTAL

TO THE COUNTY OF COCHISE:

The undersigned hereby offers and agrees to furnish and deliver Bulk Fuels on a Keep Full basis in compliance with all terms, conditions, specifications and amendments in the solicitation.

Pricing:

The bid prices shall be the vendor's markup or markdown (+/-) for fuel delivered to the County facilities listed below. This amount will be added or deducted from the Oil Price Information Service (OPIS) weekly reported Tucson average rack price. Pricing for each week's (Sunday through Saturday) fuel shall be the published Tucson average rack price based on the preceding Thursday's weekly report plus the markup or markdown for full or partial loads dependent on the quantity delivered. Submitted fuel prices shall include any delivery or pumping charge and will remain in effect for the duration of the contract. All prices will be exclusive of federal excise taxes.

Location	Bid Item	Fuel Type	Amount of markup or markdown (+/-) per gallon
Highway Department Materials Yard, 1420 E. Maley St. Willcox, Arizona	1.	Diesel	\$ +0.095
	2.	Unleaded	\$ +0.095
Road Yard #1, 17275 Maintenance Rd. Bisbee, Arizona	3.	Diesel	\$ +0.05
	4.	Unleaded	\$ +0.05
Road Yard #2 Leslie Canyon Rd. Douglas, Arizona	5.	Diesel	\$ +0.095
	6.	Unleaded	\$ +0.095
Road Yard #4 901 E. 4 th St., Hwy 86 Benson, Arizona	7.	Diesel	\$ +0.095
	8.	Unleaded	\$ +0.095
Elfrida Road Yard, Thompson & Mormon Rd. Elfrida, Arizona	9.	Diesel	\$ +0.095
	10.	Unleaded	\$ +0.095
Western Regional Landfill 2595 N. Sagebrush Rd. Huachuca City, AZ	11.	Diesel	\$ +0.095
	12.	Unleaded	\$ +0.095
	13.	Diesel	\$ +0.095

Indicate above if the prices offered will be marked up or down (+/-)

Indicate if a Prompt Payment discount is offered. NONE

UNION DISTRIBUTING CO.
Company Name

JAMES C. KASKIE
Representative Name