



**COCHISE COUNTY PROCUREMENT DEPARTMENT**  
1415 Melody Lane, Building C, Bisbee, AZ 85603  
Phone: 520-432-8391 Fax: 520-432-8397  
Website: [www.cochise.az.gov](http://www.cochise.az.gov)

April 24, 2013

Cemex Materials  
Robin Dodson  
5231 E. Buffalo Soldier Trail  
Sierra Vista, AZ 85650

Re: Contract Renewal #11-44-HFP-04 – Concrete

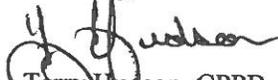
Dear Ms. Dodson;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on June 12, 2012 for the period of July 1, 2012 through June 30, 2013. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the second renewal term.

The County is considering the renewal of this agreement for the term of July 1, 2013 through June 30, 2014. Please indicate your decision below, then sign and return this letter to me as soon as possible. Renewal of your contract is solely at the County's discretion. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if rebidding will best serve the County's interest.

For your convenience and copy of the current contract pricing is attached. If you have any questions regarding this process, please contact me at 520-432-8391 or [thudson@cochise.az.gov](mailto:thudson@cochise.az.gov).

Sincerely,

  
Terry Hudson, CPPB  
Senior Buyer

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AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

\_\_\_\_\_ Agree to a one-year renewal at the exact same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

Robin Dodson  
Name (Type or print)

Territory Manager  
Title

Rodson  
Signature

5/1/13  
Date

CONCRETE – IFB 11-44-HFP-04

BOS renewal date: 6/12/2012

Contract Term: 7/1/2012 through 6/30/2013

Company Name: Cemex Materials – Sierra Vista, Arizona

Bid Item	Description	Unit Price	Delivery Area	Yes/No	Delivery Charge
1	Concrete, 2,500 psi	\$85.00 per yard	Benson	Yes	\$60.00 per load
2	Concrete, 3,000 psi	\$87.00 per yard	Bisbee	Yes	\$60.00 per load
3	Winter Set, 1%	\$3.00 per yard	Douglas	No	
4	Winter Set, 2%	\$6.00 per yard	Elfrida	Yes	\$90.00 per load
5	Winter Set, 3%	\$9.00 per yard	Portal	No	
6	Winter Set, 4%	\$12.00 per yard	San Simon	No	
7	Summer Set 2 (1) hour	\$2.50 per yard	Sierra Vista, Whetstone, Huachuca City	Yes	No Charge
8	Grout #8, 3,000 psi	\$87.00 per yard	Sunsites, Sunizona	No	
9	Two (2) sack slurry	\$81.00 per yard	Tombstone	Yes	\$60.00 per load
10	Fiber Mesh	\$4.00 per lb.	Willcox	No	
	Free delivery radius	N/A			
	Delivery charge	See delivery area	Minimum load	5 yd	
	Free delivery radius subtracted from destination mileage	N/A	Maximum load	11 yards	

① \*

② \*\* Fuel surcharge per load \$26<sup>00</sup> per load

All other terms & conditions remain the same through 6/30/2014.

Redson 5/1/13

## Hudson, Terry

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**From:** Robin L Dodson [robinl.dodson@cemex.com]  
**Sent:** Wednesday, May 01, 2013 2:10 PM  
**To:** Hudson, Terry  
**Subject:** Contract Renewal, 11-44-HFP-04 Concrete  
**Attachments:** COCHISE COUNTY 7-1-2013.pdf

Good afternoon Terry. Attached is the document presented by the county dated 4/24/13 for renewal of pricing for an additional year under the terms of the agreement. Please note there will be two changes which have been highlighted on page two of the attachment.

- 1) Minimum yardage has increased from 3 yards to 5 yards.
- 2) A fuel surcharge has been added in the amount of \$26.00 per load. Cemex began this fee about 2 years ago and we had previously held off adding any additional cost to the County, but can no longer continue to do this.

All other terms and conditions, including your unit pricing, remain the same. If you have any questions, please let me know. Thanks!

### **ROBIN DODSON**

Territory Manager  
CEMEX, Sierra Vista  
5231 E. Buffalo Soldier Trail  
Sierra Vista, AZ 85650  
Cell 520.249.6585 [robinl.dodson@cemex.com](mailto:robinl.dodson@cemex.com)  
Office 520.378.2321 ext. 221  
Fax 520.378.6040



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April 24, 2013

Maddux & Sons, Inc.  
Clinton R. Maddux  
4000 N. Leslie Canyon Road  
Douglas, AZ 85607

Re: Contract Renewal #11-44-III'P-04 – Concrete

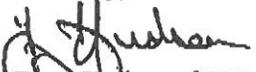
Dear Mr. Maddux;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on June 12, 2012 for the period of July 1, 2012 through June 30, 2013. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the second renewal term.

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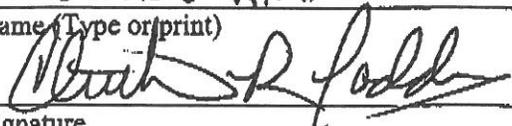
Sincerely,

  
Terry Hudson, CPPB  
Senior Buyer

\*\*\*\*\*  
AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I.....

Agree to a one-year renewal at the exact same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

<u>CLINTON R. MADDUX</u>	<u>VICE PRESIDENT</u>
Name (Type or print)	Title
<u></u>	<u>4/30/13</u>
Signature	Date

**CONCRETE – IFB 11-44-HFP-04****BOS renewal date: 6/12/2012****Contract Term: 7/1/2012 through 6/30/2013****Company Name: Maddux & Sons, Inc. - Douglas, AZ**

Bid Item	Description	Unit Price	Delivery Area	Yes	No
1	Concrete, 2,500 psi	\$93.00 per yard	Benson	X	
2	Concrete, 3,000 psi	\$98.50 per yard	Bisbee	X	
3	Winter Set, 1%	\$2.75 per yard	Douglas	X	
4	Winter Set, 2%	\$5.50 per yard	Elfrida	X	
5	Winter Set, 3%	\$8.25 per yard	Portal	X	
6	Winter Set, 4%	\$11.00 per yard	San Simon	X	
7	Grout #8, 3,000 psi	\$101.50 per yard	Sierra Vista	X	
8	Two (2) sack slurry	\$71.00 per yard	Sunsites, Sunizona	X	
9	Fiber Mesh	\$5.00 per lb.	Tombstone	X	
	Free delivery radius	10 miles	Willcox	X	
	Delivery charge outside delivery radius	\$3.10 per loaded mile	Minimum load	5 yards	
	Free delivery radius subtracted from destination mileage	Yes	Maximum load	11 yards	



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April 24, 2013

Klump Materials  
Matt Klump  
P.O. Box 250  
Willcox, AZ 85644

Re: Contract Renewal #11-44-HFP-04 – Concrete

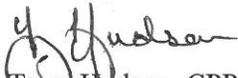
Dear Mr. Klump;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on June 12, 2012 for the period of July 1, 2012 through June 30, 2013. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the second renewal term.

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Sincerely,

  
Perry Hudson, CPPB  
Senior Buyer

\*\*\*\*\*

AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal at the exact same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

Matt Klump  
Name (Type or print)

Owner  
Title

[Handwritten Signature]  
Signature

3/5/13  
Date

**CONCRETE – IFB 11-44-HFP-04**

**BOS renewal date: 6/12/2012**

**Contract Term: 7/1/2012 through 6/30/2013**

**Company Name: Klump Materials - Bowie, Arizona**

Bid Item	Description	Unit Price		Delivery Area	Yes	No
1	Concrete, 2,500 psi	\$105.00 per yard		Benson	X	
2	Concrete, 3,000 psi	\$110.00 per yard		Bisbee		X
3	Winter Set, 1%	\$2.50 per yard		Douglas	X	
4	Winter Set, 2%	\$4.50 per yard		Elfrida	X	
5	Winter Set, 3%	\$6.50 per yard		Portal	X	
6	Winter Set, 4%	\$8.50 per yard		San Simon	X	
7	Grout #8, 3,000 psi	\$125.00 per yard		Sierra Vista		X
8	Two (2) sack slurry	\$100.00 per yard		Sunsites, Sunizona	X	
9	Fiber Mesh	\$5.00 per lb.		Tombstone		X
	Free delivery radius	10 miles		Willcox	X	
	Delivery charge outside delivery radius	\$5.00 per loaded mile		Minimum load	8 yards	
	Free delivery radius subtracted from destination mileage	Yes		Maximum load	11 yards	



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April 24, 2013

Willcox Rock & Sand  
~~Keith Elder~~ *Kelly Owen*  
 P.O. Box 156  
 Willcox, AZ 85644

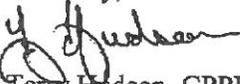
Re: Contract Renewal #11-44-HFP-04 – Concrete

Dear ~~Mr. Elder~~ *Ms. Owen*,

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on June 12, 2012 for the period of July 1, 2012 through June 30, 2013. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the second renewal term.

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Sincerely,  
  
 Terry Hudson, CPPB  
 Senior Buyer

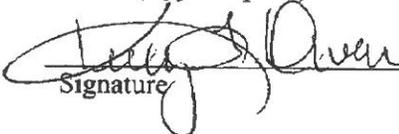
\*\*\*\*\*  
 AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal at the exact same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

*Kelly L. Owen*  
 Name (Type or print)

*President*  
 Title

  
 Signature

*5/8/2013*  
 Date