



COCHISE COUNTY PROCUREMENT DEPARTMENT

1415 Melody Lane, Building C, Bisbee, AZ 85603

Phone: 520-432-8391 Fax: 520-432-8397

thudson@cochise.az.gov

MAY 31 2013

May 29, 2013

Peter Granillo
Brown and White, Inc.
P.O. Box 27283
Tucson, AZ 85726

Re: Contract Renewal #11-51-HFP-04 – Guardrail Repair and Replacement

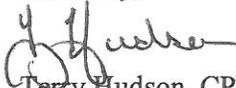
Dear Mr. Granillo:

The Cochise County Board of Supervisors approved the renewal of the above referenced contract with your firm on July 10, 2012 for the period of August 1, 2012 through July 31, 2013. The terms and conditions of the original contract allow for the option to renew the contract for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the second renewal term.

The County is considering the renewal of this contract for the term of August 1, 2013 through July 31, 2014. Please indicate your decision below, then sign and return this letter to my attention. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if rebidding will best serve the County's interest.

For your convenience and copy of the current contract pricing is attached. If you have any questions regarding this process, please contact me at 520-432-8391 or thudson@cochise.az.gov.

Sincerely,


Terry Hudson, CPPB
Senior Buyer

AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal at the same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

PETER A. GRANILLO PRESIDENT
Name (Type or print) Title

 5-31-2013
Signature Date