

From: [Gardner, Peter](#)
To: [Gardner, Peter](#)
Subject: FW: -----SONORA VERDE---PHASE III----RENEWAL---
Date: Monday, April 28, 2014 11:24:17 AM

From: Joe Rado [<mailto:sunbumhale@msn.com>]
Sent: Tuesday, April 22, 2014 12:07 PM
To: Wilson, Beverly
Cc: tim@azrealestatelaw.com; helene@azrealestatelaw.com; Linda schneider; mhill@fnf.com; kimberly.lockhart@pioneertitleagency.com; Michael miller
Subject: -----SONORA VERDE---PHASE III----RENEWAL---

Good Morning Ms. Beverly, Hope Your Easter Holiday was safe and enjoyable. As we know, the Assurance Agreements for Phase III, will expire next month. We are writing to request an extension of the Agreements and a Waiver of the 500.00 Fee. The value of the Land has fallen to next to nothing. We now have excellent agreements with the Utility Companies involved and the "heavy-lifting" to finish is completed. Investors and Lenders everywhere, have been contacted to Loan the Funds, needed to complete, but due to the un-checked "wildcatting" and negative news concerning our County population drop/economy, they have declined. Finally, an Investor has Loaned us Funds to pay the Taxes and several other Property obligations (only). We made a seven figure Investment in Cochise County, and firmly believe in the future of our area. Our Sub-Division is "Pride of Ownership", with the quality residents, we all want AND need. We are confident, within the next Year or Two, a Lender or qualified Buyer will be found to finance/ complete Phase III. These premium Home-Sites will attract more quality Property Owner/Residents to our County. I would not ask for the Fee Waiver, if not in financial distress and slowly recovering from a severe illness. Everyone with the County Gov. has been great to work with, and we just want to continue our relationship.

Please feel free to call or write at anytime. Thank You very much. With Respect Always, Joe Schneider-Sonora Verde Estates.