



**COCHISE COUNTY PROCUREMENT DEPARTMENT**  
1415 Melody Lane, Building C, Bisbee, AZ 85603  
Phone: 520-432-8391 Fax: 520-432-8397  
Website: [www.cochise.az.gov](http://www.cochise.az.gov)

May 8, 2014

Arizona Culvert Company  
Mike Chamberlin  
3307 W. Highway 84  
Casa Grande, AZ 85193

Re: Contract Renewal #11-43-HFP-04 – Corrugated Metal Pipe

Dear Mr. Chamberlin:

The Cochise County Board of Supervisors approved the renewal of the above referenced contract with your firm on May 21, 2013 for the period of July 1, 2013 through June 30, 2014. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the third renewal term.

The County is considering the renewal of this agreement for the term of July 1, 2014 through June 30, 2015. Please indicate your decision below, then sign and return this letter to my attention. Renewal of your contract is solely at the County's discretion. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if rebidding will best serve the County's interest.

For your convenience and copy of the current contract pricing is attached. If you have any questions regarding this process, please contact me at 520-432-8391 or [thudson@cochise.az.gov](mailto:thudson@cochise.az.gov).

Sincerely,

Terry Hudson, CPPB  
Senior Buyer

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AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal at the exact same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

MIKE CHAMBERLIN  
Name (Type or print)

DISTRICT ENGINEER  
Title

Mike Chamberlin  
Signature

5/9/14  
Date

"ORIGINAL"

COCHISE COUNTY  
 PROCUREMENT DEPARTMENT  
 1415 Melody Lane, Building C  
 Bisbee, Arizona 85603

Invitation for Bids #IFB 11-43-HFP-04  
 Corrugated Metal Pipe  
*PRICED PER FOOT  
 TLH*

SECTION FIVE - BID SUBMITTAL

TO THE COUNTY OF COCHISE:

The undersigned hereby offers and agrees to furnish Corrugated Metal Pipe (CMP) and various other components in compliance with all terms, conditions, specifications, and amendments in the solicitation.

Bid Item #	Description	Manufacturer	Manufacturer Item Number	Unit Price (each)
1	18" Round CMP	AZ. CULVEAT		\$ 17.57
2	18" Arched CMP			\$ 19.37
3	18" Round End			\$ 77.72
4	18" Arched End			\$ 70.71
5	18" Round Band			\$ 12.48
6	18" Arched Band			\$ 12.48
7	24" Round CMP			\$ 23.28
8	24" Arched CMP			\$ 25.68
9	24" Round End			\$ 116.01
10	24" Arched End			\$ 101.36
11	24" Round Band			\$ 15.36
12	24" Arched Band			\$ 15.36
13	30" Round CMP			\$ 29.02
14	30" Arched CMP			\$ 32.02
15	30" Round End			\$ 211.74
16	30" Arched End			\$ 169.83
17	30" Round Band			\$ 18.72
18	30" Arched Band			\$ 18.72
19	36" Round CMP			\$ 34.78
20	36" Arched CMP			\$ 38.38
21	36" Round End			\$ 324.26
22	36" Arched End			\$ 268.63
23	36" Round Band			\$ 22.08
24	36" Arched Band			\$ 22.08

ARIZONA CULVEAT CO.  
 Company Name

*Mike Chamberlin* - MIKE CHAMBERLIN  
 Representative Name

COCHISE COUNTY  
 PROCUREMENT DEPARTMENT  
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Invitation for Bids #IFB 11-43-HFP-04  
 Corrugated Metal Pipe

SECTION FIVE - BID SUBMITTAL (continued)

Bid Item #	Description	Manufacturer	Manufacturer Item Number	Unit Price (each)
25	72" Round CMP	AZ. CULVERT		\$ 84.10
26	72" Arched CMP	}		\$ 91.30
27	72" Round End		\$ 1587.27	
28	72" Arched End		\$ 1921.66	
29	72" Round Band		\$ 49.68	
30	72" Arched Band		\$ 49.68	

Indicate if Contractor will offer a percentage discount off the manufactures published price list for additional items that may be required and are not listed above. N/A %

Delivery:

Indicate an accurate delivery time after receipt of purchase order: 7-10 days.

Payment Terms:

Indicate if a Prompt Payment discount is offered or standard net payment terms: N/A % discount if paid within N/A days or net N/A days after receipt of invoice.

Tax:

The County as applicable will add State of Arizona and other Arizona government sales taxes to the bid price. The County is exempt from F. E. T. Indicate tax rate to be applied 9.7 %

Contractor agrees to the Intergovernmental Purchasing Agreement, Section 3, paragraph 8, pg. 8 of 21.

Yes  No

ARIZONA CULVERT CO. Mike Chamberlin - MIKE CHAMBERLIN  
 Company Name Representative Name

\* NOTE: PIPES ARE FURNISHED WITH  
 A CONTINUOUS LOCK SEAM & ARE NOT

FURNISHED WITH CONTINUOUS BUTT-WELDED SEAMS.