



COCHISE COUNTY PROCUREMENT DEPARTMENT

1415 Melody Lane, Building C, Bisbee, AZ 85603

Phone: 520-432-8391 Fax: 520-432-8397

Website: [www.cochise.az.gov](http://www.cochise.az.gov)

May 8, 2014

Cemex Materials  
Robin Dodson  
5231 E. Buffalo Soldier Trail  
Sierra Vista, AZ 85650

Re: Contract Renewal #11-44-HFP-04 – Concrete

Dear Ms. Dodson;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on May 21, 2013 for the period of July 1, 2013 through June 30, 2014. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the third renewal term.

The County is considering the renewal of this agreement for the term of July 1, 2014 through June 30, 2015. Please indicate your decision below, then sign and return this letter to me as soon as possible. Renewal of your contract is solely at the County's discretion. Your response will be carefully evaluated to determine if a satisfactory renewal can be accomplished, or if rebidding will best serve the County's interest.

For your convenience and copy of the current contract pricing is attached. If you have any questions regarding this process, please contact me at 520-432-8391 or [thudson@cochise.az.gov](mailto:thudson@cochise.az.gov).

Sincerely,

  
Terry Hudson, CPPB  
Senior Buyer

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AS AN AUTHORIZED REPRESENTATIVE OF THIS FIRM, I:

Agree to a one-year renewal at the exact same pricing and terms. *per attached 5/1/13.*

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

*Robin Dodson*  
Name (Type or print)

*Territory Manager*  
Title

*R Dodson*  
Signature

*5/8/14*  
Date

CONCRETE - IFB 11-44-HFP-04

BOS renewal date: 6/12/2012

Contract Term: 7/1/2012 through 6/30/2013

Company Name: Cemex Materials - Sierra Vista, Arizona

Bid Item	Description	Unit Price	Delivery Area	Yes/No	Delivery Charge
1	Concrete, 2,500 psi	\$85.00 per yard	Benson	Yes	\$60.00 per load
2	Concrete, 3,000 psi	\$87.00 per yard	Bisbee	Yes	\$60.00 per load
3	Winter Set, 1%	\$3.00 per yard	Douglas	No	
4	Winter Set, 2%	\$6.00 per yard	Elfrida	Yes	\$90.00 per load
5	Winter Set, 3%	\$9.00 per yard	Portal	No	
6	Winter Set, 4%	\$12.00 per yard	San Simon	No	
7	Summer Set 2 (1) hour	\$2.50 per yard	Sierra Vista, Whetstone, Huachuca City	Yes	No Charge
8	Grout #8, 3,000 psi	\$87.00 per yard	Sunsites, Sunizona	No	
9	Two (2) sack slurry	\$81.00 per yard	Tombstone	Yes	\$60.00 per load
10	Fiber Mesh	\$4.00 per lb.	Willcox	No	
	Free delivery radius	N/A			
	Delivery charge	See delivery area	Minimum load	5 yd	
	Free delivery radius subtracted from destination mileage	N/A	Maximum load	11 yards	

① \*

② \*\* Fuel Surchage Per Load \$26<sup>00</sup> per load

All other terms & conditions remain the same through 6/30/2014.

*Peckson* 5/1/13

## Hudson, Terry

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**From:** Robin L Dodson [robinl.dodson@cemex.com]  
**Sent:** Thursday, May 08, 2014 10:19 AM  
**To:** Hudson, Terry  
**Subject:** Re: Contract renewal

We are good with another year - we will hold as we know how limited the county budget is and we want to be good partners with y'all! I will sign and mail today. Thanks Terry.

### **ROBIN DODSON**

Territory Manager  
CEMEX, Sierra Vista  
5231 E. Buffalo Soldier Trail  
Sierra Vista, AZ 85650  
Cell 520.249.6585 [robinl.dodson@cemex.com](mailto:robinl.dodson@cemex.com)  
Office 520.378.2321 ext. 221  
Fax 520.378.6040

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**From:** "Hudson, Terry" <[thudson@cochise.az.gov](mailto:thudson@cochise.az.gov)>  
**To:** "[rdodson@cemexusa.com](mailto:rdodson@cemexusa.com)" <[rdodson@cemexusa.com](mailto:rdodson@cemexusa.com)>  
**Date:** 05/08/2014 09:55 AM  
**Subject:** Contract renewal

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Robin,

Please see the attached contract renewal letter. If you want to e-mail me your response and drop the original in the mail I can start working on the Board agenda item.

Please call with any questions, thanks.

Terry Hudson, CPPB  
Senior Buyer  
Cochise County  
Procurement Department  
1415 Melody Lane, Bldg C  
Bisbee, AZ 85603  
phone: 520-432-8391  
Fax: 520-432-8397  
[attachment "Cemex concrete 3rd renewal.pdf" deleted by Robin L Dodson/US/Cemex]



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May 8, 2014

Klump Materials  
Matt Klump  
P.O. Box 250  
Willcox, AZ 85644

Re: Contract Renewal #11-44-HFP-04 – Concrete

Dear Mr. Klump;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on May 21, 2013 for the period of July 1, 2013 through June 30, 2014. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the third renewal term.

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Sincerely,

Terry Hudson, CPPB  
Senior Buyer

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Agree to a one-year renewal at the exact same pricing and terms.

Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

Matt Klump  
Name (Type or print)

Owner  
Title

[Handwritten Signature]  
Signature

5/21/14  
Date

**CONCRETE – IFB 11-44-HFP-04**

**BOS renewal date: 6/12/2012**

**Contract Term: 7/1/2012 through 6/30/2013**

**Company Name: Klump Materials - Bowie, Arizona**

Bid Item	Description	Unit Price	Delivery Area	Yes	No
1	Concrete, 2,500 psi	\$105.00 per yard	Benson	X	
2	Concrete, 3,000 psi	\$110.00 per yard	Bisbee		X
3	Winter Set, 1%	\$2.50 per yard	Douglas	X	
4	Winter Set, 2%	\$4.50 per yard	Elfrida	X	
5	Winter Set, 3%	\$6.50 per yard	Portal	X	
6	Winter Set, 4%	\$8.50 per yard	San Simon	X	
7	Grout #8, 3,000 psi	\$125.00 per yard	Sierra Vista		X
8	Two (2) sack slurry	\$100.00 per yard	Sunsites, Sunizona	X	
9	Fiber Mesh	\$5.00 per lb.	Tombstone		X
	Free delivery radius	10 miles	Willcox	X	
	Delivery charge outside delivery radius	\$5.00 per loaded mile	Minimum load	8 yards	
	Free delivery radius subtracted from destination mileage	Yes	Maximum load	11 yards	



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May 8, 2014

Maddux & Sons, Inc.  
Clinton R. Maddux  
4000 N. Leslie Canyon Road  
Douglas, AZ 85607

Re: Contract Renewal #11-44-HFP-04 – Concrete

Dear Mr. Maddux;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on May 21, 2013 for the period of July 1, 2013 through June 30, 2014. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the third renewal term.

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Sincerely,

Terry Hudson, CPPB  
Senior Buyer

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CLINTON R. MADDUX  
Name (Type or print)

VILE PRESIDENT  
Title

Signature

5/21/14  
Date

**CONCRETE - IFB 11-44-HFP-04****BOS renewal date: 6/12/2012****Contract Term: 7/1/2012 through 6/30/2013****Company Name: Maddux & Sons, Inc. - Douglas, AZ**

Bid Item	Description	Unit Price	Delivery Area	Yes	No
1	Concrete, 2,500 psi	\$93.00 per yard	Benson	X	
2	Concrete, 3,000 psi	\$98.60 per yard	Bisbee	X	
3	Winter Set, 1%	\$2.75 per yard	Douglas	X	
4	Winter Set, 2%	\$5.50 per yard	Elfride	X	
5	Winter Set, 3%	\$8.25 per yard	Portal	X	
6	Winter Set, 4%	\$11.00 per yard	San Simon	X	
7	Grout #8, 3,000 psi	\$101.50 per yard	Sierra Vista	X	
8	Two (2) sack slurry	\$71.00 per yard	Sunites, Sunizona	X	
9	Fiber Mesh	\$5.00 per lb.	Tombstone	X	
	Free delivery radius	10 miles	Willcox	X	
	Delivery charge outside delivery radius	<del>\$3.10</del> \$3.35 per loaded mile	Minimum load	5 yards	
	Free delivery radius subtracted from destination mileage	Yes	Maximum load	11 yards	



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May 8, 2014

Willcox Rock & Sand  
Kelly Owen  
P.O. Box 156  
Willcox, AZ 85644

Re: Contract Renewal #11-44-HFP-04 – Concrete

Dear Ms. Owen;

The Cochise County Board of Supervisors approved the above referenced contract renewal with your firm on May 21, 2013 for the period of July 1, 2013 through June 30, 2014. The terms and conditions of the original agreement allow for the option to renew the agreement for four additional one-year periods. If the conditions of the renewal can be satisfactorily negotiated, this will be the third renewal term.

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Sincerely,

Terry Hudson, CPPB  
Senior Buyer

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\_\_\_\_\_ Agree to a one-year renewal with the changes shown on the attached. Indicate any changes on a separate document and return it with this form.

Kelly L. Owen  
Name (Type or print)

President  
Title

5/27/14  
Date

**BID TABUATION IFB 11-44-HFP-04 – Concrete Due Date: 5/26/2011**  
**Cochise County, Procurement Department**

Company Name: Willcox Rock and Sand, Inc - Willcox, Arizona

Bid Item	Description	Unit Price	Delivery Area	Yes	No
1	Concrete, 2,500 psi	<del>100.00</del> 95.00 per yard	Benson		X
2	Concrete, 3,000 psi	<del>100.00</del> 105.00 per yard	Bisbee		X
3	Winter Set, 1%	\$5.00 per yard	Douglas		X
4	Winter Set, 2%	\$10.00 per yard	Efrida	X	
5	Winter Set, 3%	\$15.00 per yard	Portal	X	
6	Winter Set, 4%	\$20.00 per yard	San Simon	X	
7	Grout #8, 3,000 psi	\$105.00 per yard	Sierra Vista		X
8	Two (2) sack slurry	<del>85.00</del> 80.00 per yard	Sunsites, Sunizona	X	
9	Fiber Mesh	\$5.00 per lb. yard	Tombstone		X
	Free delivery radius	No	Willcox	X	
	Delivery charge	\$80.00 per hour	Minimum load	None	Delivery fee added
	Free delivery radius subtracted from destination mileage	N/A	Maximum load	10 yards	One hour with delivery

4 yards or less, no free hour,  
 \$80 per hour, 1st hour also