

# PRICING SUMMARY AND PAYMENT TERMS

## 7.1 PRICING

The proposed pricing is shown below:

Description	Price (\$)
Base Recording Solution	\$208,051.03
System Incentive (order and delivery by April 30, 2016)	<del>\$(24,966.12)</del>
System Total After Incentive	\$183,084.91
Sales Tax on Equipment Only @ 6.1%	\$8,891.94
System Total w/Tax	\$191,976.85
<del>Three Years Optional Post Warranty Support &amp; Maintenance</del>	<del>\$83,244.23</del>

Description	Price (\$)
<del>Option 1 - Quality Assurance (8)</del>	<del>\$16,801.49</del>
<del>Three Years Post Warranty Support &amp; Maintenance</del>	<del>\$5,957.17</del>
<del>Sales Tax on Equipment Only @ 6.1%</del>	<del>\$401.21</del>
<del>Total</del>	<del>\$23,059.87</del>

Description	Price (\$)
Option 2 - Screen Recording (8)	\$3,381.49
<del>Three Years Post Warranty Support &amp; Maintenance</del>	<del>\$807.89</del>
<del>Sales Tax on Equipment Only @ 6.1%</del>	<del>\$55.34</del>
<del>Total</del>	<del>\$4,244.71</del>

Description	Price (\$)
Option 3 - Add Record Licenses (20)	\$22,146.59
<del>Three Years Post Warranty Support &amp; Maintenance</del>	<del>\$14,642.93</del>
<del>Sales Tax on Equipment Only @ 6.1%</del>	<del>\$1,003.02</del>
<del>Total</del>	<del>\$37,792.54</del>

VERINT VOICE LOGGER \$191,976.85  
 SCREEN RECORDING & LICENSES \$27,085.29  
 TOTAL EXPENSE \$219,062.14