



**COCHISE COUNTY
PROCUREMENT DEPARTMENT**

1415 Melody Lane, Building C, Bisbee, AZ 85603
Phone: (520) 432-8390 | Fax: (520) 432-8397

19-11-SEA-01

Appendix A – Vendor Submission Cover Letter

Date of Pricing Doc: September 4, 2018
Vendor Firm Name: SERVICE MASTER COMMERCIAL CLEANING SERVICES, LLC
Authorized POC: PAUL KUPFER
Vendor POC Phone: 520 306-7672
Vendor POC Email: PAULK@SUMCOMMERCIALCLEANINGSERVICES.COM

Vendor agrees to furnish the following materials and/or services according to the following pricing schedule:

Line Item	Part Number (If Applicable)	Description	Unit of Measure	Price
01	N/A	Janitorial Services (Base Year)	YR	\$ 21,300
02	N/A	Janitorial Services (Option Year 1)	YR	\$ 22,140
03	N/A	Janitorial Services (Option Year 2)	YR	\$ 22,500
04	N/A	Janitorial Services (Option Year 3)	YR	\$ 22,860
05	N/A	Janitorial Services (Option Year 4)	YR	\$ 23,090

Freight: N/A

Estimated Taxes: N/A

Tax Rate: N/A

Period of Performance (Estimated):

Base Year: 10/1/2018 – 9/30/2019
Option Year 1: 10/1/2019 – 9/30/2020
Option Year 2: 10/1/2020 – 9/30/2021
Option Year 3: 10/1/2021 – 9/30/2022
Option Year 4: 10/1/2022 – 9/30/2023

The Vendor agrees to hold pricing valid for 45 days from the date of the document unless otherwise annotated. Additionally, if no other payment terms are specified, it is agreed that Net 30 payment terms apply.

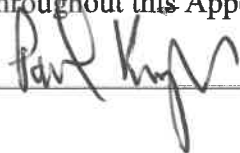
Valid for: 45 days

Payment Terms: Net 30 days

Discounted Terms: 1% DISCOUNT INVOICE PAID WITHIN 30 DAYS.

As an authorized agent of the Firm, the below signatory official has authority to contractually bind the Vendor as proposed throughout this Appendix.

Authorized Signature: _____

A handwritten signature in black ink, appearing to read "Paul King", is written over a horizontal line.